

CASE STUDY



INDUSTRIAL HEMP

CLIENT SITUATION

A **1,600** acre industrial hemp farm in rural Nevada was unable to buy coverage for hail risk. Hemp crops have a very high value per acre planted (upwards of **\$20–30k** per acre).





WHAT THEY DID

Hailios placed its sensor technology around the farm, augmenting this with radar analysis due to the farm's large size.

...AND THE IMPACT IT HAD

The hemp grower was able to access hail cover through **Descartes Underwriting**.

TESTIMONIAL

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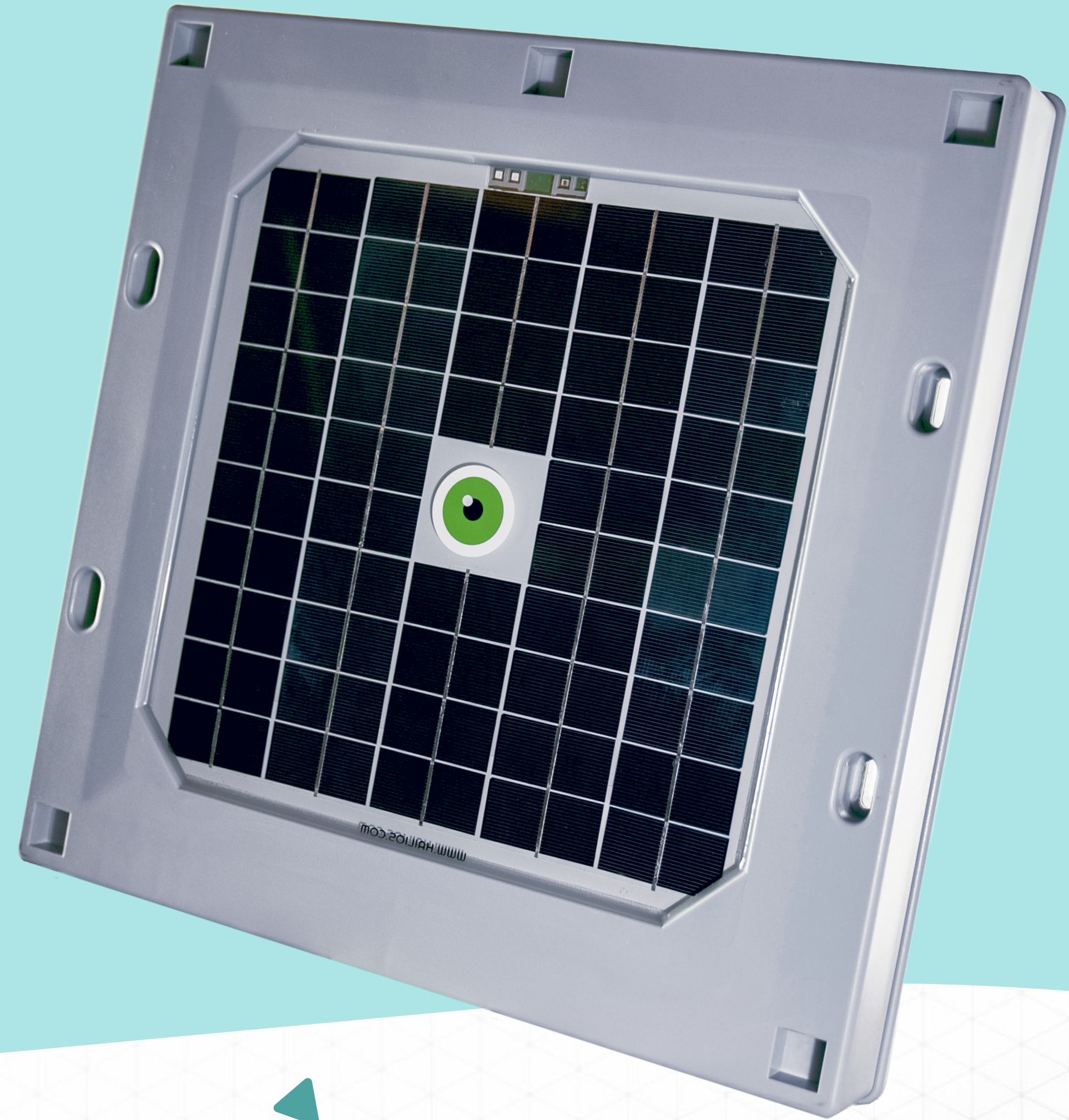
A grid of Hailios sensors over an area hit by a major hail strike enables real-time data and really accurate and timely claims adjustment.

Stuart Newcombe, MunichRE



DON'T GET STUCK IN A STORM

GET HAILIOS





Hail Data Solved: meet the world's first compact, wireless hail detection and analysis platform

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